DECEMBER, 2020 AGRESOURCE INC



## 2020 DECEMBER NEWSLETTER

The days are getting shorter, temperatures have started to drop, and the leaves have all but fallen. This can only mean one thing here in New England. We are more than half way through Fall, and Winter is on it's way. While we are still busy blending soils, screening compost, and shipping material to customers as they finish off late season projects, we have also been prepping our equipment and facilities as the Whole Cycle Management program kicks into high gear. This program is a valuable tool that helps customers across multiple industries manage green waste such as leaves, grass, and brush.

In the articles below we will take a closer look at the Whole Cycle program by discussing the types of materials that can be recycled, disposal options, and the benefits of the program to both you and your customers. We will also introduce our new Account Manager here at Agresource, Dillon Slattery.

Check us out on Twitter (@Agresource\_Inc), Instagram (@wholecyclemgmt), and Linkedin (<a href="https://www.linkedin.com/company/agresource-inc">https://www.linkedin.com/company/agresource-inc</a>.) for daily updates on what we and the industry as a whole are up to. Discover more about Agresource anytime at <a href="https://www.agresourceinc.com">www.agresourceinc.com</a> AGRESPORT at <a href="https://www.agresport.com">www.agresport.com</a> and Whole Cycle at <a href="https://www.wholecyclemgmt.com">www.wholecyclemgmt.com</a>



**December Articles:** 



Whole Cycle Management



**New Account Manager** 

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## Whole Cycle Management

The Whole Cycle Management program is a tool that helps our customers manage green waste such as leaves, grass, and brush. This program keeps green waste out of our landfills by recycling and converting it into new beneficial use products. These finished products, in the form of compost or compost amended soils, are then re-used back out on the properties where they were collected. This sustainable approach helps "complete the cycle" by collecting, hauling, processing, manufacturing and distributing the finished material.

The Whole Cycle program offers various options for hauling and disposing of green waste. These options help to reduce labor and equipment costs associated with managing these materials. Lack of labor, equipment, or storage space, can lead to making multiple trips to and from disposal facilities. These trips take valuable time away from your projects by increasing "windshield time" which can decrease overall profits.

Don't have a large storage area for the leaves and grass you are collecting? Agresource will provide a roll-off container that can be filled and swapped out as needed to help manage the flow of incoming material. This helps keep valuable space available for equipment and other material. Do you have dedicated bins, or a dump location for green waste, but need a better way to empty those bins/dumps as they fill up? Our fleet of tractor trailers can be dispatched directly to your location, loaded out with your loaders, and the material is hauled back to one of our facilities. If needed, we can deliver finished product to you in the roll-offs or trailers, and backhaul green waste in one trip.

The Whole Cycle program also extends to Municipalities that offer residential yard waste and leaf collection. As the drop-off facilities fill up with leaves and grass our tractor trailers can be dispatched to haul out green waste on demand, or a hauling schedule can be established to clean out the facilities over the Winter months. Finished material can also be supplied for the residents to use in the Spring.

For questions and more details about the Whole Cycle approach please reach out to:

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Be a part of...Whole Cycle.



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## New Account Manager

Agresource would like to welcome and introduce the newest member of our team, Dillon Slattery. Coming aboard in the role of Account Manager, Dillon will be a resource for both existing and new customers here at Agresource.

Dillon joins the team with 3 years of account management experience in the sports industry, and after graduating from Johnson & Wales University in 2017 with a B.S. in Sports/ Entertainment/Event Management, Dillon spent 3 years working for Challenger Sports, one of the largest youth soccer coaching companies in the US and Canada.

He managed over 50 soccer clubs and youth soccer programs throughout Ontario and New England while also managing his own staff of professional international soccer coaches.

Joining Agresource in October 2020, Dillon brings his strong work ethic, high attention to detail, communication and leadership skills off the soccer field and into the Green Industry. Originally from Rhode Island, Dillon will be working with customers in RI, CT, and Southern MA. Dillon is looking forward to getting to know and working with his new customers while developing his role new role.

Dillon can be reached directly at 978-880-2056 or <u>dslattery@agresourceinc.com</u>.



Dillon Slattery: Account Manager

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